

Increase your Sales  
Reps Productivity  
on the field



Your customers are increasingly demanding. They seek the best deals and compare your prices to those of your competitors more easily. Indeed, nowadays companies face increasingly harsh competition and reduced profit margins of both manufacturers and retailers. Therefore you have to be equipped the best way possible to address these challenges. This is what Valomnia Sales helps you achieve with a simple solution.

Valomnia Sales is a Cloud mobile solution designed to improve sales reps' work on the field and to help manage Sales and ordering processes efficiently.

## Why Valomnia Sales ?

✓ **30 %** more Sales by improving the productivity of your sales reps

Your sales reps will spend more time selling instead of writing reports and taking orders manually on paper.

✓ **Save %20** of time in the ordering process

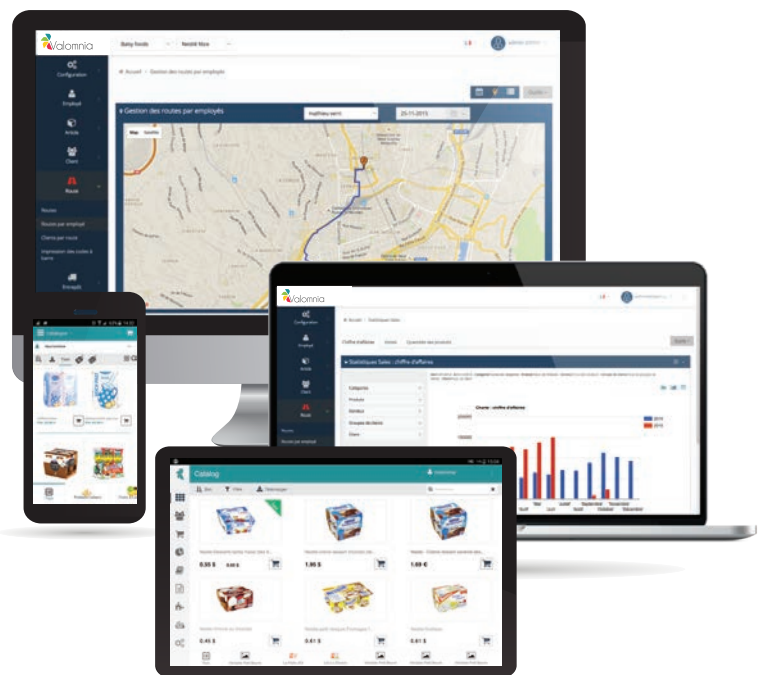
Thanks to the mobility and speed of execution, orders are processed faster with minimum errors.

✓ **More effective visits**

With all the information on the mobile device and instant access to ongoing promotions, your Sales reps and sellers will have more effective sales visits



Help your sales force be more productive and work better in mobility



Available on the  
**App Store**



ANDROID APP ON

**Google play**

## Digital catalogue with real-time access to the stock

Project a modern and contemporary image for your business by having your catalogue on tablet and engage in a sales transaction with confidence by knowing your stock situation in real-time.



## Customers details & activities history

Your sales reps have access, on the field, to key information such as customer orders, customer location, customer payment status etc. This information allows your sales reps to better conduct their sales negotiations.

## Real-time access to Marketing campaigns

Valomnia Sales allows your Sales reps to access promotional campaigns and items on-sale in real time to communicate them to customers at the touch of a screen.



## Order Taking

Generate and manage your customer pre-orders, orders and invoices on the field so that you never miss a sale again. With Valomnia Sales, let your sales reps take instant orders and send them directly to your Back Office or via email.

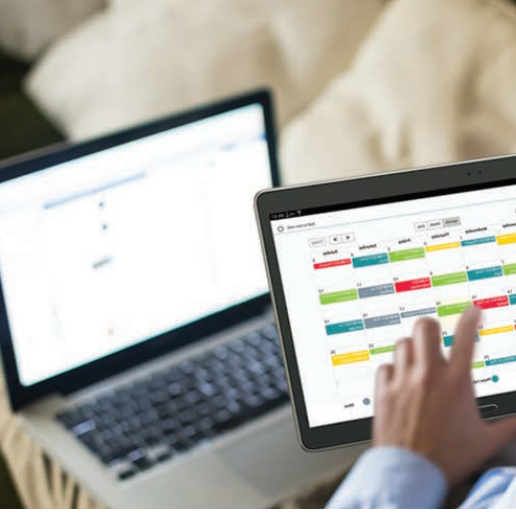
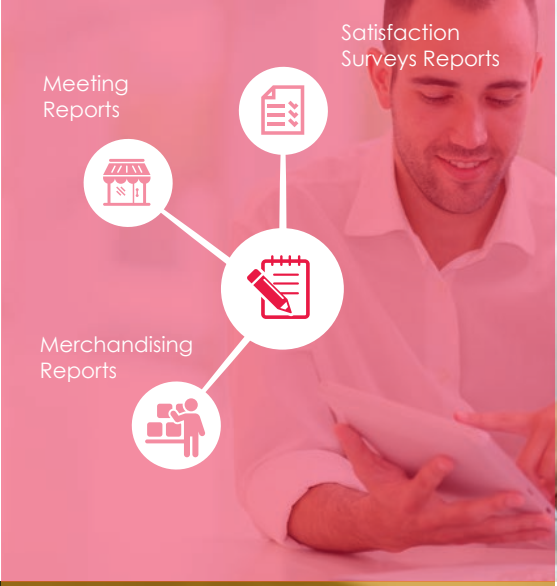


### Sales goals follow-up

Help your sales reps acknowledge their position in terms of their objectives and therefore identify the actual number of visits and turnover achieved.

### Instant Reporting

Your sales reps can send visits reports and customer satisfaction surveys directly from the mobile device, they can also report key marketing information through configurable questionnaires and perform audits on products planograms and point of sales advertising



### Visit planning

Plan your sales reps visits with Valomnia Sales. Locate your to-do visits on the map, assign details to a visit such as visit type or add a description and organize meetings on a digital calendar.

### Reports, KPIs and Analytics

The solution provides management access to a simple dashboard with key charts, statistics and reports to allow them to take informed decisions at a glance.



## Valomnia Solution :

Valomnia Solution optimizes your sales and helps you keep control over your distribution channels. Valomnia leverages Omni-Channel, Mobility, Cloud and Big Data and differentiates itself from traditional ERPs through its simple implementation and its business orientation.

Valomnia Solution includes four other products covering the entire distribution channel:

- \* **Valomnia Delivery** which is a cloud mobile app designed to digitalize and optimize suppliers' entire delivery process
- \* **Valomnia DSD** which is a cloud mobile app designed to improve operational efficiency in the Direct Store Delivery (DSD) process.
- \* **Valomnia Store** which is a cloud mobile app designed to enhance collaboration between suppliers and retail stores and therefore improve the customer experience in stores
- \* **Valomnia DemaTrust** which is a documents dematerialization mobile tool designed to improve customers' in-store experience, engaging in a safe and secure contracts finalization.

Valomnia is pre-integrated with the leading market ERP solutions: Oracle, SAP, Sage, etc.



Disrupt Physical Distribution  
Through Cloud and Mobile Technologies

[www.valomnia.com](http://www.valomnia.com)

[contact@valomnia.com](mailto:contact@valomnia.com)

3 Impasse de la planchette  
75 003 Paris, FRANCE

+44 20 3445 0476  
+33 1 84 17 64 98